

Principle Accountabilities

Build relationships with bank partners and their elite customers in promoting insurance products and solutions. Initiate and execute promotional programs to exploit business opportunities to meet sales targets. Act as the UA brand ambassador within the partnered bank in servicing existing and potential customers' needs.

Qualifications

- Full/Part qualifications in CIM/SLIM or equivalent qualification from a recognized institute.
- Minimum of 2 years of experience in corporate sales /customer relationship management (financial services industry experience will be an added advantage).
- Excellent communication skills in English and Sinhala (Ability to speak Tamil would be advantageous)
- A highly ambitious, goal oriented, dynamic and self-motivated personality.
- Strong relationship management & negotiation skills.